

# STATISTICAL REPORT - Activity Recap

## January 2008

Summary	Detached (Single Family Homes) **			Attached (Condos and Townhouses) **		
	2007	2008	% Change	2007	2008	% Change
# of Pending Sales	279	191	-32%	145	107	-26%
# of Sales Closed	231	160	-31%	112	59	-47%
\$ Volume Sold	\$207,302,455	\$123,865,623	-40%	\$48,094,592	\$23,947,894	-50%
# of Active Listings *	1,095	1,404	28%	658	763	16%
Average Price (Sold)	\$897,413	\$774,160	-14%	\$429,416	\$405,897	-5%

Active Listings	Detached (Single Family Homes)			Attached (Condos and Townhouses)		
	Last Year	This Year	% Change	Last Year	This Year	% Change
January	1,095	1,404	28%	658	763	16%
February	1,176			717		
March	1,318			792		
April	1,596			920		
May	1,725			964		
June	1,801			997		
July	1,822			997		
August	1,897			985		
September	1,911			968		
October	1,833			944		
November	1,599			838		
December	1,277			747		
<i>Year to Date</i>	1,095	1,404	28%	658	763	16%
<i>Whole Year</i>	19,050			10,527		

Pending	Detached (Single Family Homes)			Attached (Condos and Townhouses)		
	Last Year	This Year	% Change	Last Year	This Year	% Change
January	279	191	-32%	145	107	-26%
February	300			134		
March	392			141		
April	326			139		
May	307			120		
June	357			141		
July	290			120		
August	212			82		
September	187			96		
October	185			80		
November	185			90		
December	169			68		
<i>Year to Date</i>	279	191	-32%	145	107	-26%
<i>Whole Year</i>	3,189			1,356		

Sales Closed	Detached (Single Family Homes)			Attached (Condos and Townhouses)		
	Last Year	This Year	% Change	Last Year	This Year	% Change
January	231	160	-31%	112	59	-47%
February	285			136		
March	363			184		
April	349			148		
May	408			159		
June	376			153		
July	384			142		
August	325			75		
September	192			128		
October	199			99		
November	178			87		
December	212			89		
<i>Year to Date</i>	231	160	-31%	112	59	-47%
<i>Whole Year</i>	3,502			1,512		

\* Active 2008 as of 2.1.2008

ALL LISTINGS FOR CCAR/MLS REGARDLESS OF WHO LISTED OR SOLD IT

\*\*Beginning in January 2007, DETACHED = DE and ATTACHED = CO, TH, PV, DU

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## COMMUNITY ACTIVITY

**January 2008**

This report reflects listings and sales by ANY member of the REGIONAL.

CITY	AREA	Detached this month				Attached this month			
		ACTIVE	PENDING	SALES	YTD SALES	ACTIVE	PENDING	SALES	YTD SALES
ALAMO	4800	67	5	4	4	2	0	0	0
BLACKHAWK	4600	45	3	4	4	6	0	0	0
CLAYTON	5900	46	7	7	7	10	4	2	2
CONCORD/CLYDE	5701/5702	425	58	43	43	218	24	8	8
DANVILLE	4500	153	14	12	12	51	7	3	3
DIABLO	4700	8	0	0	0	1	0	0	0
LAFAYETTE	5100	62	8	4	4	7	0	0	0
MARTINEZ/PACHECO	5601/5602	144	19	15	15	46	3	2	2
MORAGA	5200	14	1	5	5	25	3	0	0
ORINDA	5300	25	9	9	9	5	0	0	0
PLEASANT HILL	5400	87	9	8	8	38	10	3	3
ROSSMOOR	5000	2	0	1	1	135	17	12	12
SAN RAMON	4400	204	31	31	31	85	16	12	12
WALNUT CREEK	4900	122	27	17	17	134	23	17	17
	Totals	1,404	191	160	160	763	107	59	59

### AVERAGE SALES PRICES (for sold properties)

CITY	AREA	YTD 2007	YTD 2008	% Change	YTD 2007	YTD 2008	% Change	Average THIS MONTH	
		DETACHED (Single Family Homes)			ATTACHED (Condos/Townhouses)			DETACHED	ATTACHED
ALAMO	4800	1,589,273	1,382,250	-13%	0	0	n/a	1,382,250	0
BLACKHAWK	4600	1,401,800	1,300,506	-7%	0	0	n/a	1,300,506	0
CLAYTON	5900	857,000	649,779	-24%	498,000	422,500	-15%	649,778	422,500
CONCORD/CLYDE	5701/5702	606,475	417,989	-31%	342,262	235,937	-31%	417,989	235,937
DANVILLE	4500	1,072,993	1,206,418	12%	605,000	522,667	-14%	1,206,418	522,666
DIABLO	4700	1,270,000	0	n/a	0	0	n/a	0	0
LAFAYETTE	5100	1,122,125	1,161,250	3%	569,000	0	n/a	1,161,250	0
MARTINEZ/PACHECO	5601/5602	575,263	500,553	-13%	417,250	300,375	-28%	500,553	300,375
MORAGA	5200	951,250	965,900	2%	340,000	0	n/a	965,900	0
ORINDA	5300	1,376,875	1,012,556	-26%	565,000	0	n/a	1,012,556	0
PLEASANT HILL	5400	624,986	662,925	6%	481,332	424,167	-12%	662,925	424,167
ROSSMOOR	5000	0	930,000	n/a	346,783	330,691	-5%	930,000	330,691
SAN RAMON	4400	905,011	886,587	-2%	550,327	458,117	-17%	886,586	458,117
WALNUT CREEK	4900	991,912	960,129	-3%	422,785	488,733	16%	960,129	488,732

MLS PARTICIPANTS: 4,250

**\*\* Beginning in January 2007, DETACHED = DE and ATTACHED = CO, TH, PV, DU**

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