

**STATISTICAL REPORT - Activity Recap**  
**CONTRA COSTA ASSOCIATION OF REALTORS**  
**March 2007**

Summary	Detached (Single Family Homes) **			Attached (Condos and Townhouses) **		
	2006	2007	% Change	2006	2007	% Change
# of Pending Sales	344	392	14%	151	141	-7%
# of Sales Closed	418	363	-13%	196	184	-6%
\$ Volume Sold	\$390,720,795	\$255,589,496	-35%	\$94,779,650	\$59,839,409	-37%
# of Active Listings *	1023	1,318	29%	566	792	40%
Average Price (Sold)	\$934,739	\$704,103	-25%	\$483,570	\$325,214	-33%

Active Listings	Detached (Single Family Homes)			Attached (Condos and Townhouses)		
	Last Year	This Year	% Change	Last Year	This Year	% Change
January	722	1,095	52%	463	658	42%
February	892	1,176	32%	476	717	51%
March	1,023	1,318	29%	566	792	40%
April	1,250			665		
May	1,585			799		
June	1,714			839		
July	1,819			884		
August	1,902			940		
September	1,930			934		
October	1,773			882		
November	1,467			762		
December	1,099			572		
<i>Year to Date</i>	2,637	3,589	36%	1,505	2,167	44%
<i>Whole Year</i>	17,176			8,782		

Pending	Detached (Single Family Homes)			Attached (Condos and Townhouses)		
	Last Year	This Year	% Change	Last Year	This Year	% Change
January	255	279	9%	105	145	38%
February	315	300	-5%	148	134	-9%
March	344	392	14%	151	141	-7%
April	359			151		
May	395			163		
June	360			139		
July	324			150		
August	244			95		
September	195			73		
October	186			60		
November	245			114		
December	227			96		
<i>Year to Date</i>	914	971	6%	404	420	4%
<i>Whole Year</i>	3,449			1,445		

Sales Closed	Detached (Single Family Homes)			Attached (Condos and Townhouses)		
	Last Year	This Year	% Change	Last Year	This Year	% Change
January	219	231	5%	107	112	5%
February	248	285	15%	119	136	14%
March	418	363	-13%	196	184	-6%
April	374			169		
May	410			173		
June	486			195		
July	363			132		
August	397			154		
September	322			131		
October	300			126		
November	337			136		
December	330			130		
<i>Year to Date</i>	885	879	-1%	422	432	2%
<i>Whole Year</i>	4,204			1,768		

\* Active 2007 as of 4.2.2007

ALL LISTINGS FOR CCAR/MLS REGARDLESS OF WHO LISTED OR SOLD IT

\*\*Beginning in January 2007, DETACHED = DE and ATTACHED = CO, TH, PV, DU

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## COMMUNITY ACTIVITY

**March 2007**

This report reflects listings and sales by ANY member of the REGIONAL.

CITY	AREA	Detached this month				Attached this month			
		ACTIVE	PENDING	SALES	YTD SALES	ACTIVE	PENDING	SALES	YTD SALES
ALAMO	4800	57	16	13	33	1	0	0	0
BLACKHAWK	4600	47	10	5	17	9	0	0	0
CLAYTON	5900	58	10	9	24	14	4	3	9
CONCORD/CLYDE	5701/5702	388	84	70	180	214	18	29	68
DANVILLE	4500	138	44	42	112	49	20	13	31
DIABLO	4700	8	1	1	2	0	0	0	0
LAFAYETTE	5100	53	26	34	66	5	2	1	2
MARTINEZ/PACHECO	5601/5602	141	27	33	83	72	15	13	27
MORAGA	5200	17	7	6	15	18	8	2	7
ORINDA	5300	44	19	11	31	2	0	0	2
PLEASANT HILL	5400	76	29	15	50	45	9	10	19
ROSSMOOR	5000	0	1	0	0	160	22	33	89
SAN RAMON	4400	182	61	79	163	81	22	38	76
WALNUT CREEK	4900	109	57	45	103	122	21	42	102
Totals		1,318	392	363	879	792	141	184	432

### AVERAGE SALES PRICES (for sold properties)

CITY	AREA	YTD 2006	YTD 2007	% Change	YTD 2006	YTD 2007	% Change	Average THIS MONTH	
		DETACHED (Single Family Homes)			ATTACHED (Condos/Townhouses)			DETACHED	ATTACHED
ALAMO	4800	1,644,036	1,620,993	-1%	572,000	0	n/a	1,620,993	0
BLACKHAWK	4600	1,624,889	1,367,065	-16%	0	0	n/a	1,367,065	0
CLAYTON	5900	833,347	756,223	-9%	553,000	518,444	-6%	756,223	518,444
CONCORD/CLYDE	5701/5702	602,023	593,275	-1%	347,342	315,226	-9%	593,275	315,226
DANVILLE	4500	1,109,010	1,116,246	1%	612,128	601,751	-2%	1,116,246	601,751
DIABLO	4700	1,775,000	1,645,000	-7%	0	0	n/a	1,645,000	0
LAFAYETTE	5100	1,209,452	1,161,742	-4%	661,000	604,500	-9%	1,161,742	604,500
MARTINEZ/PACHECO	5601/5602	597,741	567,926	-5%	452,073	439,599	-3%	567,926	439,599
MORAGA	5200	1,151,421	1,096,575	-5%	608,920	556,929	-9%	1,096,575	556,929
ORINDA	5300	1,332,037	1,231,694	-8%	660,000	565,000	-14%	1,231,694	565,000
PLEASANT HILL	5400	685,301	670,835	-2%	488,960	484,333	-1%	670,835	484,333
ROSSMOOR	5000	1,126,000	0	n/a	483,679	383,327	-21%	0	383,327
SAN RAMON	4400	939,359	913,314	-3%	535,422	542,362	1%	913,314	542,362
WALNUT CREEK	4900	940,859	966,090	3%	483,050	463,093	-4%	966,090	463,093

MLS PARTICIPANTS: 4,787

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